Real Estate Research Institute Conference



May 10-11, 2023

DePaul University

One East Jackson Chicago, IL



2023 RERI Conference Agenda

DAY ONE Wednesday, May 10, 2023 – Classroom 8005, 8th Floor, DePaul University

9:30am Check-in/Refreshments

10:00 AM Welcome and Acknowledgements

Martha Peyton, RERI Treasurer

Fireside Chat

Cindy Chan Roubik, Deputy Commissioner

City of Chicago Department of Planning and Development

Mary Ludgin, Senior Managing Director & Director of Global Investment

Research, Heitman

10:45 AM Tenant Satisfaction and Commercial Building Performance

Presenter: Juan Palacios, MIT Center For Real Estate **Mentor:** Jacques Gordon, MIT Center for Real Estate

11:30 AM Good versus Bad Networking in Private Equity Pension Fund Investment

Presenter: Da Li, University of Wisconsin-Madison

Mentor: John Worth, NAREIT

12:15 PM LUNCHEON – **DePaul Club,** 11th Floor

1:30 PM The Impact of Environmental, Social and Governance (ESG) Attributes on the

Performance of Listed Real Estate in Europe: A Quantitative Investigation

Presenter: Daniel Lo, Ulster University

Mentor: Karen McGrath, Bucknell University

2:15 PM The Price Effects of Natural Peril Risks

Presenter: Edward Pierzak, NAREIT

Mentor: David DeVos, LaSalle Investment Management

3:00 PM BREAK

3:30 PM Identifying Agglomeration Spillovers: Evidence from Grocery Store Openings

Presenter: Franklin Qian, The University of North Carolina at Chapel Hill

Mentor: Tingyu Zhou, Florida State University

4:15 PM Panel Conversation with Leading Researchers

Mary Ludgin, Senior Managing Director & Director of Global

Investment Research, Heitman

Martha Peyton, Managing Director, Aegon Asset Management Elaine Worzala, Visiting Professor of Finance, Clemson University Tingyu Zhou, Dean Gatzlaff Associate Professor of Real Estate,

Florida State University

5:00 PM End of first day's program

6:00 PM COCKTAILS AND DINNER – The Gage, 24 South Michigan Avenue



2023 RERI Conference Agenda

DAY TWO Thursday, May 11, 2023

9:00 AM **Continental Breakfast**

9:30 AM **Recap of Day One Presentations**

Martha Peyton, RERI Treasurer

Creating a Green Building Ecosystem: The Impact of Local Sustainability Policies 9:45 AM

Presenter: Meagan McCollum, University of Tulsa

Mentor: Dan Winters, GRESB

10:30 AM Commercial Real Estate Pricing Dynamics: A Machine Learning Analysis

Presenter: Benedict von Ahlefeldt-Dehn, University of Regensburg

Mentor: James Chung, Reach Advisors

Panel Discussion: Is There a Disconnect between Public and Private Market 11:15 AM **Valuations?**

> As the Fed began increasing interest rates and real estate values began to fall, there has been a widening gap between cap rates used by appraisers in the private sector vs. cap rates implied by the valuation of real estate held by publicly traded REITs. Which one is correct? Or are they measuring two different things? This panel will explore the reasons for observed differences and the challenge in determining the "correct" value when market conditions are rapidly changing.

> **Moderator: Jeffrey Fisher,** Ph.D. Professor Emeritus, Indiana University and NCREIF Consultant

Panelists: Kimberly Adams, Managing Director, JPMorgan Real Estate Americas

Spencer Couts, Assistant Professor, University of Southern California

Richard Kalvoda, President Americas, Altus Group

David Ling, Ken and Linda McGurn Professor of Real Estate,

University of Florida

Ed Pierzak, Senior Vice President of Research, NAREIT

Brian Velky, CFA, CRE, MAI Managing Director and Head of Real Estate

Valuation Services, SitusAMC,

12:15 PM Conference Concludes – Boxed Lunches will be provided

THANK YOU TO OUR SPONSORS!













RERI Funded Research to Be Presented



1. Tenant Satisfaction and Commercial Building Performance

Authors: Juan Palacios, Nils Kok, Minyi Hu

2. Good versus Bad Networking in Private Equity Pension Fund Investment

Authors: Da Li, Timothy Riddiough

3. The Impact of Environmental, Social and Governance (ESG) Attributes on the Performance of Listed Real Estate in Europe: A Quantitative Investigation

Authors: Daniel Lo, Michael McCord, Martin Haran

4. The Price Effects of Natural Peril Risks

Authors: Edward Pierzak, Yanling Mayer, Justin Brolley

5. Identifying Agglomeration Spillovers: Evidence from Grocery Store Openings

Authors: Franklin Qian, Qianyang Zhang, Xiang Zhang

6. Creating a Green Building Ecosystem: The Impact of Local Sustainability Policies

Authors: Meagan McCollum, Stanimira Milcheva

7. Commercial Real Estate Pricing Dynamics: A Machine Learning Analysis

Authors: Benedict von Ahlefeldt-Dehna, Eli Berachab, Juergen Deppnera, Wolfgang Schaefersa