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# RERI

## Virtual Seminar Series

May 7, 14 & 21, 2021

1:00 – 2:30 p.m. ET

**REGISTER NOW!**

The 2021 RERI Virtual Seminar Series will be three two-hour sessions held on three consecutive Fridays beginning on May 7, 2021. Each session will feature presentations of three research papers followed Q and A's. A panel discussion featuring industry leaders will wrap up each session.



# RERI

## Virtual Seminar Series

### SESSION 1 - May 7

#### INSTITUTIONAL PORTFOLIO ANALYSIS

**OPENING DISCUSSION:**

Charlie Wurtzebach and Mary Ludgin, PREA's 2019 Graaskamp Award Winner

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#### Does Size Matter: Institutional Investors and Commercial Real Estate

**AUTHORS:**

Dragana Cvijanovic, *Cornell University*  
Stanimira Milcheva, *University College London*  
Alexander van de Minne, *University of Connecticut*

**MENTORS:**

Jacob Sagi, Liang Peng, Jim Clayton

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#### Are the Gateway Markets Overpriced?

**AUTHOR:**

Joseph Pagliari, *University of Chicago*

**MENTORS:**

Ed Pierzak, Andy McCulloch, Youguo Liang

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#### Real Estate Portfolio Diversification across U.S. Gateway and Non-Gateway Markets

**AUTHORS:**

Martin Hoesli, *University of Geneva*  
Louis Johner, *University of Geneva*

**MENTORS:**

Greg MacKinnon, Martha Peyton

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### SESSION 2 - May 14

#### CLIMATE, ENVIRONMENTAL AND URBAN ANALYSIS

##### Climate Risk and Mortgage Delinquency

**AUTHORS:**

Rogier Holtermans, *University of Guelph*  
Matthew E. Kahn, *Johns Hopkins University*  
Nils Kok, *Maastricht University*

**MENTORS:**

Mary Ludgin, Matt Anderson, Brent Ambrose

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##### Dis-Aggregating Urban Location and Commercial Real Estate Risk

**AUTHORS:**

Jeremy Gabe, *University of San Diego*  
Spenser Robinson, *Central Michigan University*  
Andy Krause, *University of Washington*  
Andrew Sanderford, *University of Virginia*

**MENTORS:**

Elaine Worzala, Mark Eppli

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##### Underwriting Green Mortgage Backed Securities: Costs and Benefits

**AUTHORS:**

Avis Devine, *York University*  
Meagan McCollum, *University of Tulsa*

**MENTORS:**

Nils Kok, Matt Anderson

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**PANEL DISCUSSION:**

Deb Cloutier, *RE Tech Advisors*  
Jennifer McConkey, *Principal Real Estate*  
Jill Brosig, *Harrison Street*

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### SESSION 3 - May 21

#### MICRO/BEHAVIORAL ISSUES

##### Local Information Diffusion and Commercial Real Estate Returns: Understanding the Productivity of a Firm's Asset Base

**AUTHORS:**

David C. Ling, *University of Florida*  
Chongyu Wang, *Concordia University*  
Tingyu Zhou, *Florida State University*

**MENTORS:**

Andy McCulloch, Jim Clayton, Greg MacKinnon

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##### Conflicts of Interest in Commercial Real Estate Brokerage

**AUTHORS:**

Piet Eichholtz, *Maastricht University*  
Rogier Holtermans, *University of Guelph*  
Paulo Rodrigues, *Maastricht University*

**MENTORS:**

Abdullah Yavas, Jacob Sagi

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##### The Imitation Game: How Encouraging Renegotiation Makes Good Borrowers Bad

**AUTHORS:**

Sean J. Flynn, Jr., *Tulane University*  
Andra Ghent, *University of NC-Chapel Hill*  
Alexei Tchistyi, *Cornell University*

**MENTORS:**

Matt Anderson, Tim Riddiough

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**PANEL DISCUSSION:**

Paul Fiorilla, *Yardi Matrix*  
David Gilbert, *Clarion Partners*  
Derek Lopez, *GEM Realty Capital, Inc.*

**CO-MODERATORS:**

Bob White, *Real Capital Analytics* and Jacques Gordon, *LaSalle Investment Management*

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University of Florida

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*Director of Research*  
PREA

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*Global Head of Research*  
USAA Real Estate Company

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*Managing Partner*  
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*Director of Analytics & Forecasts*  
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RealPage Inc.

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MSCI

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University of North Carolina

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*Associate Professor of Real Estate*  
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**Robert White Jr.**  
*President & Founder*  
Real Capital Analytics

**John Worth**  
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NAREIT

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*Professor of Real Estate, Chair of the Center for Real Estate and Urban Analysis*  
George Washington University

**Abdullah Yavas**  
*UW Real Estate Program Distinguished Professor*  
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