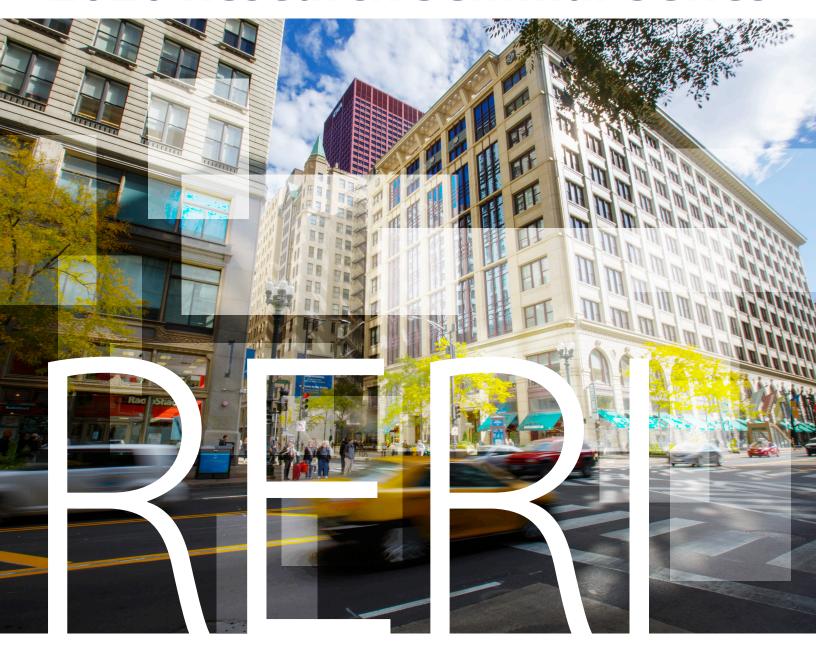
Real Estate Research

2020 Research Seminar Series





2020 RERI Virtual Research Presentations

Friday October 30, 2020

1:00 - 2:30 pm ET

Welcome and Introduction RERI President, Mauricio Rodriguez

Session 1

Adding Value through the Value-Add Bucket: A Property Level *Analysis for the Fund Manager*

Authors: Matthew Cypher, Lee Pinkowitz, Sara Rutledge Mentors: Will McIntosh, Jeff Fisher, Bill Maher, Matt Anderson

What Triggers Conversion of Retail to Alternative Users & How

Sensitive are Investors to the Triggers?

Authors: John Clapp, Tingyu Zhou, Jim Clayton Mentors: Mary Ludgin, Mark Eppli, Tim Bellman

Friday

November 6, 2020

1:00 - 2:30 pm ET

Session 2

Does Experience Matter? Past Performance & Investment Decisions of **CRE Institutional Investors**

Author: Liang Peng

Mentors: Joe Pagliari, Tony Ciochetti

Property Location & Systemic Risk

Authors: Gregg Fisher, Eva Steiner, Sheridan Titman,

Ashvin Viswanathan

Mentors: Andy McCulloch, Jacob Sagi

Friday

November 13, 2020

1:00 - 2:30 pm ET

Session 3

The Term Structure of Real Estate Leases

Author: Ernesto Aldana, Andrea Chegut, Jacob Sagi

Mentors: Brent Ambrose, Jim Shilling

Micro Evidence Relating to Housing Rents, Prices and Investors from

a Matched Dataset

Authors: Jessica Rutherford, Ronald Rutherford, Abdullah Yavas

Mentors: Mark Obrinsky, Shaun Bond

Discussant: Jeanette Rice

End of Virtual Presentations



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